



Uniting people with property... since 1986



46 Milford Road Ellis Lane NSW

5 4

Price : \$ 1,500,000

Land Size : 1 Acres

View : <https://www.acreagesales.com.au/4165435>



Tanya Novek
0423426454



What Our Happy Clients say about us!!

Tanya Novek sold my house at 46 Milford Road, Ellis Lane at 2:30pm on Friday, 23rd March 2018. It was sold the day before the Auction.

My name is Greg Messer and I am the owner of a construction company. I have a sales and marketing background. I have a number of real estate agents who are my clients. They all offered me "mates rates" to sell my property. When it came to selling my own house there simply was no other option than Tanya Novek. I first approached Tanya around October 2016 at which time I discussed the sale of my property. Since that time Tanya has stayed in touch with me regularly. She has updated me on property sales and the market in Ellis Lane regularly since then. I had also discussed the sale with two other local agents. From my discussions with them I was totally convinced that Tanya was the only logical choice.

What was most important to me was realising the best possible price for my property. Tanya sourced the buyer from her database and the purchaser was someone who was not even looking to buy at the time.

I have dealt with many agents mainly through my construction work. Apart from Tanya's excellent negotiating skills and the fact that she has sold numerous properties in Ellis lane there is one distinct difference between Tanya and most other agents. Most agents would rather sell the deal to the owner rather than the purchaser. That is a fact and I have seen that happen in most property sales.

This is not the case with Tanya Novek and this was shown to me with the sale at 46 Milford Road, Ellis Lane last week. We had basically accepted a price, but Tanya negotiated a further offer which was over and above our expectations. This was an excellent result. There is no doubt that Tanya acts in the interests of the owner when she sells a property. She works tirelessly to achieve this and her reputation, achievements and file full of client testimonials confirm her ability.

Vendor
Greg Messer
46 Milford Road, Ellis Lane

My name is Kylie Messer, vendor of 46 Milford Road, Ellis Lane - that sold before Auction on Friday 23rd March 2018. Ours was a unique situation. Being a divorced couple, one of our conditions was me deciding on the real estate agent to sell our beautiful property on one acre of land.

Upon meeting Melinda Bargallie, from United Realty. I made an instant connection. She was not only confident, professional and knowledgeable about all things real estate, she was caring, considerate and empathetic to my situation. I knew after one meeting I could completely put my trust in her, leaving me to focus on my family and moving from a home we had lived in for 18 years.

When it was time to put the house on the market, she picked the photos, the brochures and not only was she there every open house, she made a point to call me after every one of them, no matter how late or even if it was a weekend, to let me know how it was all going.

Once a buyer was found she did the negotiating to get us an amazing price and got us altogether to sign the contract. Dealing with two vendors, a buyer and three different solicitors, she handled it all with such ease and professionalism, while always taking me and my children's feelings into account every step of the way.

I feel incredibly fortunate to have met Melinda and would recommend her to anyone considering selling their home. You can trust that not only will she get you the best result, she will go above and beyond to make the whole experience easy and rewarding, with unwavering support. I really can't thank her enough.

Vendor
Kylie Messer
46 Milford Road, Ellis Lane

I am writing to express my complete satisfaction with United Realty as Real Estate Agents, in particular with Tanya



46 Milford Road, ELLIS LANE

Not to scale • All measurements are approximate • Drawn for marketing purposes only



<https://www.acreagesales.com.au>
41 Wentworth Road, Bringelly NSW 2556

1/73 John Street, The Oaks NSW 2570
3/23-29 Argyle Street, Camden NSW 2570